

This is to certify that Martyn Sims

has successfully completed Negotiation Skills Training

Attended August 2022

This programme covers:

- How to negotiate mutually beneficial solutions
- Don't give concessions, instead trade them
- Prepare your negotiation strategy in advance
- · How to avoid giving away too much for free
- Perfect your communication style
- How to manage emotions

Presented by: Mr. Christopher Farmer, Managing Director, Corporate Coach Group

(6 CPD hours)



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