

This is to certify that Victoria Fletcher

has successfully completed **Negotiation Skills Training**

Attended August 2022

This programme covers:

- How to negotiate mutually beneficial solutions
- · Don't give concessions, instead trade them
- Prepare your negotiation strategy in advance
- How to avoid giving away too much for free
- Perfect your communication style
- How to manage emotions

Presented by: Mr. Christopher Farmer, Managing Director, Corporate Coach Group

(6 CPD hours)



